



CFO Reports		SedonaOffice	FieldHuk
Bank Compliance Workbook (BCW)*	Automation of month-end compliance reporting for Capital One, CIBC and other security industry banks	\checkmark	
Monthly Business Analysis (MDA)*	Key performance indicators by branch and/or department compared to budget and historical benchmarks	✓	
Monthly Business Analysis (MBA)*	Management's month-end business recap with supporting tables and charts for all key metrics	✓	
ESTA Template*	Template supporting the metrics and benchmarking ESTA program	✓	
SCOR Template*	Template supporting the metrics and benchmarking Astute SCOR program	✓	
SNAPS Template*	Template supporting the metrics and benchmarking NetOne SNAPS program	✓	
	*Requires both Vivid CPM and V	ivid Flex	
Dashboards Bundle			
Executive Dashboard	Sixteen key performance indicator (KPI) charts showing YTD vs. goals or estimates	✓	
Financial Dashboard	Trend and comparative analysis of RMR, Cash, A/R, Inventory and A/P	✓	
Operations Dashboard	Trend and comparative analysis of Jobs, Service, Technicians and Prospects	✓	
Accounting Bundle			
ASC 842 Operating Leases	Tool for creating journal entries to book monthly amortization on operating leases in compliance with GAAP	\checkmark	
Benefit Deductions Entries	Tool for creating journal entries to distribute insurance and other benefit expenses by branch and category	✓	
Benefit Payments Entries	Tool for creating journal entries to distribute insurance and other employee deductions by branch and category	✓	
Commissions Tracking	Calculates job commissions due to reps using customizable payment plans, tracks payments, supports the GL liability	✓	
Credit Card Entries	Tool to code credit card transactions and build the journal entry	✓	
Deferred Labor Allocation	Creates the journal entry to clear deferred labor at month-end to the correct branches and categories	✓	\checkmark
Deferred Revenue Detail	Calculates deferred revenue for each customer recurring item	✓	
Expense Allocation	Tool for allocating insurance, depreciation, and other expenses to branches and categories	✓	
GL Journal	Flexible account register for viewing all or selected transaction types with filtering and drill-down features	✓	
GL Reconciliations	Tool for managing month-end balance sheet account reconciliations	✓	
Job Accrual	Tool for estimating percentage of completion on jobs and building the month-end accrual journal entry	✓	✓
Job Adjustments	Creates journal entries to adjust WIP/DRJ to comply with the closed job recognition method of accounting	✓	
Job Margin Analysis	Reconciles job general ledger activity to detailed job reports and provides job accrual progression analysis	✓	√
Job Over-Under Billing Adjustment	Builds the month-end journal entry to book an over/under billing adjustment if WIP/DRJ is not used	✓	
Job Over-Under Margin Analysis	Similar to Job Margin Analysis but for Over/Under Billing method	✓	
Job-Svc Transactions Analysis	A list of job and service transactions that don't reference a job or ticket, respectively	✓	
Open Holdbacks	Supporting schedule of open holdbacks (aka retention amounts)	✓	
Open PO Receipts	Supports the GL balance with consideration for timing of receipts and bills	✓	
Payroll Entries	Automates the creation of payroll journal entries for liabilities, payments, expense distribution and accrual	✓	
Recurring Revenue Adjustment	Compares recurring revenue to RMR and builds a reclassification adjustment entry	✓	
Trial Balance and Register	Trial balance supported by an account register that can be filtered by two or more branches	✓	
Use Tax Calculation	Calculates use taxes on job and service parts based on your state tax laws	✓	

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AP Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	· · · · · · · · · · · · · · · · · · ·	
AR Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts Tool to forward tooch flow on a worldwar monthly basis.		
Cash Flow Forecast	Tool to forecast cash flow on a weekly or monthly basis		
Cash Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
Collections Activity	Shows key metrics regarding your collection efforts	· · · · · · · · · · · · · · · · · · ·	
Customer Receivable Activity	Detail report of a customer's lifetime receivables activity through a specified date	· · · · · · · · · · · · · · · · · · ·	
RMR Bundle			
Cancellations by Notice Date	Detailed list of currently open cancellations in the cancellations queue by notice date	✓	
Recurring Revenue Comparison	Compares recurring revenue to RMR by customer within each GL account to easily isolate questionable differences	√	_
RMR Audit Info	Detailed list of recurring revenue accounts	√	
RMR by Item Type	Customer list showing RMR by item type (i.e. monitoring, service, inspection, lease, etc.)	✓	
RMR Item Trend	A rolling 12-month analysis of each recurring revenue invoice item	✓	
RMR Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
RMR Tracking Analysis	Isolates customer records where the recurring table and the RMR history table do not match	✓	
RMR Tracking Fixes	Tool to insert records into the RMR tracking table to reconcile history to actual customer recurring down to the item level	✓	
obs/Work Order Bundle			
Closed Jobs Review	For use by managers to quickly evaluate closed job results on a weekly basis	✓	
Current Work Orders	Detailed list of work orders with current data, not restricted by date		
lob Billings	Detailed list of invoices tied to jobs including pivot tables by item code and item type	✓	
ob Detail	Provides expansive job details when drilling down from various summary reports	✓	
lob Parts Cost Analysis	Analyzes a job's parts and labor costs and, optionally, builds a journal entry to adjust costs before closing	✓	
lobs Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
Open Jobs Review	A project management tool for tracking job costs to budget and facilitating determination of progress billings	✓	
Projected Job Hours	Calculates projected technician hour requirements in the coming months for jobs in queue	✓	
Prospects Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
Unreconciled Job Parts	Detail list of job parts that need to be ordered or issued	✓	
Service/Work Order Bundle			
Cell Conversion Tracking	Tool to track progress on cell communication conversions	✓	
Contract Analysis	Calculates profit/loss on service and inspection contracts and provides drill-down to ticket details	✓	
nspections Due	Detailed list of inspections due with robust selection and filtering options	✓	
Service Analysis	Analysis of the cost of go-backs, unbilled tickets and other	✓	
Service Billings	Detailed list of invoices tied to service tickets including pivot tables by item code and item type	✓	
Service Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
Service WIP	Open service tickets by date including invoice totals, WIP totals, and custom fields	✓	
echnicians Bundle			
Tech Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓	
Tech Entry (Detail)	Timesheet by tech including chargeable and nonchargeable time, with the option to export to CSV for import to SedonaOffice	✓	
Fech Time Import	Tool for importing non-chargeable tech time into SedonaOffice from payroll or time entry applications	✓	
Fech Time Import (Misc Appts)	Tool for importing non-chargeable tech time into SedonaOffice from miscellaneous appointments	✓	
Fech Time Reconciliations	Tech time by branch, category, tech, labor type, and jurisdiction, often used for reconciling hours to payroll	✓	
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ustomers Bundle		
Customer Detail	Provides expansive customer details when drilling down from various summary reports	✓
Customer Growth	Invoice and RMR trends by individual customer	✓
Customer Invoice Totals	Customer invoice and credit activity for a specified date range	✓
Customer Profitability	Accounting of a customer's lifetime value contribution through jobs, billable service and recurring contract services	✓
Veighted Credit Score	Summary report of RMR by credit score buckets	✓
nventory Bundle		
Count and Cost Analysis	Analyzes part value changes when updating standard costs concurrently with a physical count	✓
nventory Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts	✓
Parts Activity	Shows parts activity (received, used, adjustments, transfers) and calculates months on hand (MOH) for each part	✓
Parts Cost Review	Compares standard costs to primary vendor prices and calculates variances	✓
Parts Count Sheet	Streamlined physical inventory count sheet	✓
Parts List	Detailed listing of inventory parts, parts ordered, and parts created	√
Parts Value and Audit	Calculates the value of on-hand parts and compares that value to the inventory journal	✓
PO Tracking	Detailed listing of purchase orders with date, status and other filtering features	✓
Extras Bundle AR Items	Listing of AR invoice items	√
Daily Notes	Detail report of notes entered by user for a specified date range	✓
Eligible RMR	Automation of ineligible RMR reporting, including RMR at risk, in determining eligible RMR to support the BCW	✓
Employee List	Listing of employees	√
GL Edit Tracking	Detail report of GL transactions by edit date and user	√
GL Out of Balance Fix	Utility to fix GL issues, including missing GL accounts or out of balance entries	√
nvoice Payments	Detail listing of payments made on AR invoices for a specific date range	√
Net Sales	Report of net sales by customer, branch, and invoice type for a specified date range	√
Revenue Breakdown	Revenue breakdown by branch location, including city, state and zip	√
Sales Tax Rates	Detail report of sales tax setup by tax group, including tax table rates and taxability by item type	√
Sales Tax Review	Detail report of sales taxes charged by item type for a date range, and used for sales tax filing	√
Shared Expense Allocation*	Automation of month-end department expense allocations to revenue/cost categories in support of the BUS	✓
Stranded WIP	Detail report showing WIP that did not clear to the income statement for closed jobs and tickets	√
Troubleshooting Reports	Tool to identify and fix common customer, site, system, UDF, and service data errors	√
User Activity	Tool to review user activity with filters for user and date range	✓
User Permissions	Tool to review a user's SedonaOffice permissions based on his/her assignment to one or multiple user groups	✓

Astute Reports require Microsoft Excel 2016 or above and Microsoft SQL Server 2012 or above.

Listing of AP vendors

astutefinancial.biz

Vendor List